



# USDA BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE



Trade sentiment was steady in the West, cautiously steady in the East, and steady to barely steady in the Midwest. Retail demand was slow and disappointing, moderate in the West. Food service was moderate to good, best for fast food. Supplies were adequate to ample. Extreme heat conditions continued to affect deliveries due to power outages, demand and offerings because of heat in processing and growing areas. In the parts structure, trading was light. Supplies were at least sufficient with reports that buyers in the Northeast are keeping inventories minimal because of more heat related problems. In production areas, live supplies were moderate. Weights were mostly desirable but trending lighter.

**GEORGIA F.O.B. DOCK PRICES** The Georgia f.o.b. dock quoted price on broilers/fryers for next week's trading remains unchanged at 61.50 cents based on full truck load lots of ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. This compares to 66.75 cents last year on the 8th of July 1998.

Georgia f.o.b. dock quoted prices on ice-packed parts for next week's trading.

### ITEM DOCK PRICE (CENTS PER POUND)

BREASTS - B/S	166.50
BREASTS - WHOLE	83.50
THIGH MEAT - B/S	66.00
LEG QUARTERS	24.00
WINGS	50.00

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

### CHICK PLACEMENT AND EGG SET TOTAL

15 STATES	PERCENT CHANGE		
WEEK ENDING 7/03/99	1999	1998	PREVIOUS YEAR
EGGS SET	179,791	172,086	+04
CHICKS PLACED	147,101	143,351	+03

### Broiler Eggs Set In 15 Selected States Up 4 Percent

Commercial hatcheries in the 15-State weekly program set in incubators 180 million eggs during the week ending July 3, 1999. This was up 4 percent from the eggs set the corresponding week a year earlier. Average hatchability for chicks hatched during the week was 82 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

### Broiler Chicks Placed Up 3 Percent

Broiler growers in the 15-State weekly program placed 147 million chicks for meat production during the week ending July 3, 1999. Placements were up 3 percent from the comparable week in 1998. Cumulative placements from January 3, 1999, through July 3, 1999, were 3.77 billion, up 3 percent from the same period a year earlier.

BASED ON THE PRELIMINARY CHICK PLACEMENTS, THE NUMBER OF FRYERS AVAILABLE FOR MARKETING DURING THE WEEK ENDING 14-Aug-99 IS ESTIMATED AT 155.8 MILLION HEAD. THIS COMPARES TO 153.9 MILLION HEAD THE PREVIOUS WEEK AND TO 151.3 MILLION HEAD THE SAME WEEK A YEAR AGO, WHEN THE SLAUGHTER WAS 150.6 MILLION HEAD AND THE 12-CITY WEIGHTED AVERAGE PRICE WAS 72.34 CENTS PER POUND.

**WESTERN REGION BROILER/FRYERS** The market tone was steady. Offerings ample on the heavier sizes, in good balance on lighter weights. Retailer demand moderate overall. Floor stocks adequate.

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was generally steady at best. Demand was light for retail, moderate for food service, best into fast food. Supplies were usually sufficient to handle current needs with lighter weights better balanced. In the parts structure, trading was light to moderate. Supplies of all parts were adequate or available and moving. In production areas, live supplies were moderate. Weights were mixed, mostly desirable but trending lighter due to onset of hot weather.

**MIDWEST REGION BROILER/FRYERS** Whole broiler/fryer trade sentiment was steady to instances barely steady. Offerings were adequate or available for the limited buyer needs. Retail demand mostly slow. Food service movement moderate to fairly good, best into fast food channels. Floor stocks adequate with some load cancellations noted for later week. Sizes desirable. Supplies of parts items adequate with additional product available. Retail feature in Chicago reported on rib breast at 89 cents. The trade sentiment was steady on leg quarters and wings, steady to barely steady on breast items.

**NORTHEAST REGION BROILER/FRYERS** Trucklot buying interest on ready-to-cook whole broiler/fryers was irregular with dealers attempting to balance supplies as close as possible to needs. Offerings were affected somewhat by the excessive heat that hit most growing areas over the holiday. However, for the most part the limited demand kept product in a fully sufficient position. Retail and distributive movement was somewhat disappointing with promotional activity again spread over a wide variety of items. The market tone remained cautiously steady. In the parts market, product availability varied and was usually more than adequate to satisfy the present light trade needs.

**DELMARVA BROILER/FRYER MARKET** Movement of ready-to-cook whole birds was spotty at best. Seller offerings were fully sufficient for a demand that continued to be disrupted by hot and humid weather conditions throughout the area. Live supplies were about moderate; weights varied, but continued to trend lower. Processing schedules were moderate to moderately heavy. Less than trucklot asking prices were unchanged at 56 to 68 cents. Trade sentiment was steady, but cautious. In the parts complex, all items were at least adequate as many buyers looked to keeping inventories at bare minimums frequently as a result of problems created by the current weather situation.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

BRANDED U.S. GRADE A	
RANGE	53-78
WEIGHTED AVERAGE	59.72
NO. OF BOXES	9,504

\*6 of 8 plants reporting.

		<u>SOUTHERN STATES BROILER/FRYER PARTS</u>		
ITEM	POUNDS (000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	773	146.00-197.00	150-155	157.11
TENDERLOINS	79	145.00-200.00	-	172.85
BREAST - LINE RUN	152	75.00-79.00	-	76.89
FRONT HALVES	TOO FEW TO REPORT			
LEGS	83	30.00-39.00	-	30.30
LEG QUARTERS (BULK)	695	19.00-23.00	21-22	21.27
LEG QUARTERS (4/10)	1,580	22.00-26.00	23-24	23.54
WINGS (WHOLE)	196	43.00-49.00	44-46	46.12
WINGS (CUT)	453	55.50-64.00	56-58	57.98
DRUMSTICKS	TOO FEW TO REPORT			
THIGHS	TOO FEW TO REPORT			
B/S THIGHS	122	55.00-72.00	-	61.39

\*\*\*\*\*  
 WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR JULY 07, 1999 — F.O.B. DOCK.

<u>RANGE</u>	<u>TODAY'S AVERAGE</u>	<u>5-DAY AVERAGE</u>
42.50-48.00	45.39	44.10

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

#### NORTHEAST BROILER/FRYER PARTS

"Effective July 1, breast tenderloins and boneless skinless thigh meat will be included in the daily Northeast Broiler/Fryer Parts report and on the Friday weekly weighted average price report. Expansion of this report is in response to changes in marketing of young chicken parts and meat items"

JULY 07, 1999

ITEM	CURRENT NEG TRADING*	AVG**	WTD VOL/LBS
BREAST - B/S	150-155	157.63	444,230
TENDERLOINS	TFEWR	146.47	50,800
BREAST - WITH RIBS	67-68	77.64	155,400
BREAST - LINE RUN	67	70.02	150,240
LEGS	30-31	34.81	209,320
LEG QUARTERS (BULK)	23-24	24.39	322,743
DRUMSTICKS	***30-31***	33.59	102,190
THIGHS	***17-18***	30.37	43,230
B/S THIGHS	70-71	69.43	27,650
WINGS (WHOLE)	44-45	52.04	161,240
BACKS AND NECKS (STRIPPED)	10-12	12.21	22,840
LIVERS (5 POUND TUBS)	15-20	26.67	21,495
GIZZARDS (HEARTS)	35	38.54	31,430

\*\*\* CORRECTION \*\*\* REPORT DATED JULY 6, 1999 NEGOTIATED TRADING PRICE ON DRUMSTICKS SHOULD HAVE READ 30-31 AND THIGHS 17-18 INSTEAD OF AS SENT \*\*\*

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

#### ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	<u>ESTIMATED</u>		<u>ACTUAL</u>		<u>AVG WTS</u>		<u>AVG ACTUAL WTS</u>	
	07/07	07/06	07/05	07/02	07/05	07/02	06/30	06/28
ALA	3,844	3,871	628	4,082	4.16	5.07	3,634	5.18
ARK	5,155	5,652	940	5,822	4.36	5.11	5,052	4.91
DELMARVA	2,432	2,278	(A)	2,715	(A)	4.99	2,422	5.10
KY-LA-TN	1,812	1,765	645	2,461	4.11	4.38	1,777	4.59
MISS	2,712	3,661	(A)	3,500	(A)	4.64	2,780	4.99
NC	2,604	2,555	765	3,117	5.43	5.42	2,579	5.68
TEXAS	2,101	2,091	1,681	2,511	4.66	4.65	2,090	4.70
TOTAL	20,660	21,873	5,036	24,208	4.59	4.94	20,334	5.04
MON-WED	51,706(A) 61,033(A)							

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 07-Jul 99 is estimated to be 30,910,000 up 1.30 percent from a week ago and up 6.2 percent from a year ago.

(Last week 30,513,000; last year 29,094,000)

#### SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY DELIVERED TO RETAILERS

	<u>RANGE</u>
FRESH FRYERS	82-84
ROASTERS 4# & UP	82-88
HENS UNDER 5#	-
HENS OVER 5#	83-91
DUCKS	135
RABBITS-WHOLE	359
RABBITS-CUT UP	376

#### SAN FRANCISCO PROCESSED POULTRY

#### DELIVERED TO RESTAURANTS AND INSTITUTIONS

FRESH FRYERS	DRY PACK	118
	ICE PACK	92-98
ROASTERS 4# & UP	ICE PACK	104-110
	DRY PACK	108
HENS OVER 5#	ICE PACK	92
	DRY PACK	98
DUCKS		149-166

**ESTIMATED U.S. LIVE POULTRY SLAUGHTER**

UNDER FEDERAL INSPECTION FOR WEEK ENDING Jul-10

	CURRENT WEEK	PREVIOUS WEEK
	07/10/99 (1)	07/03/99
CLASS ————— THOUSAND HEAD —————		
BRO-FRY	140,372 (2)	160,267
LT HENS	1,896	2,434
HVY HENS	1,430	1,558
CHECK TOTAL	143,698	164,259

(1) ESTIMATED

(2) The estimated number of broiler-fryers available for slaughter the week ending 10-Jul-99 is 154.6 million head compared to 140.2 million head slaughtered the same week last year. The estimated U.S. slaughter this week is 142.1 million head or 12.5 million less than estimated available. For week of 17-Jul-99 the estimated available is 155.4 million head.

**WEEKLY COLD STORAGE HOLDINGS**

SELECTED STORAGE CENTERS

(INCLUDES GOVERNMENT STOCKS) (IN THOUSANDS)

		PROCESSED TURKEY	PROCESSED POULTRY
		LBS	LBS
AM	05-Jul-99	175,345	96,462
AM	1-Jun-99	175,271	100,767
CHG		74	-4305
PCT CHG		0	-4

**COLD STORAGE MOVEMENT**

(IN THOUSANDS)

	PROCESSED TURKEYS			PROCESSED POULTRY		
	07/05/99	06/28/99	07/06/98	07/05/99	06/28/99	07/06/98
<b>PACIFIC</b>						
<b>COAST</b>	24,793	40,375	43,724	19,955	20,297	9,871
<b>LOS</b>						
<b>ANGELES</b>	1,237	1,250	695	10,378	11,235	3,154

**HACKETTSTOWN POULTRY SALES**

FOR 07/06/99

	LO	HI	AVG		LO	HI	AVG
HEAVY FOWL lb.	.15	.30	.17	HEAVY FOWL ea.	-	1.50	-
LIGHT FOWL lb.	-	-	-	LIGHT FOWL ea.	-	-	-
MIXED FOWL lb.	-	-	-	MIXED FOWL ea.	1.50	2.00	-
BANTAMS lb.	-	-	-	BANTAMS ea.	.25	2.50	-
BROILERS lb.	-	.30	-	BROILERS ea.	-	-	-
ROASTERS lb.	-	-	-	ROASTERS ea.	-	-	-
FRYERS lb.	-	.30	-	FRYERS ea.	-	-	-
CHICKS lb.	-	-	-	CHICKS ea.	.25	.50	-
PULLETS lb.	-	-	-	PULLETS ea.	.40	1.00	-
BUNNIES lb.	-	-	-	BUNNIES ea.	.30	.70	-
ROOSTERS lb.	.30	.40	.32	ROOSTERS ea.	.30	3.00	-
GEESE lb.	-	-	-	GEESE ea.	-	-	-
TURKEYS lb.	-	-	-	TURKEYS ea.	-	2.50	-
DUCKS lb.	.15	1.15	.83	DUCKS ea.	-	.70	-
RABBITS lb.	.20	.75	.48	RABBITS ea.	.40	1.30	-
PIGEONS lb.	-	-	-	PIGEONS ea.	1.75	2.75	-
GUINEA FOWL lb.	-	-	-	GUINEA FOWL ea.	-	-	-
DUCKLINGS lb.	-	-	-	DUCKLINGS ea.	.80	2.50	-
GUINEA KEETS ea.	-	3.00	-	CALL DUCKS ea.	-	-	-
SILKIES ea.	-	1.00	-	GOSLINGS ea.	-	-	-
GUINEA PIGS ea.	-	-	-				

TOTAL COOPS 84

**CENTRAL MISCELLANEOUS POULTRY RTCHENS**

READY-TO-COOK PRICES NEGOTIATED FOR DELIVERY TO FIRST RECEIVERS, U.S. GRADE A AND PLANT GRADE, 5 LBS. AND UP, FOR WEEK OF JULY 05, 1999.

		RANGE
<b>HENS</b>	ICE PACKED (12 PER BOX)	60-62
	VACUUM PACKED (6-9 PER BOX)	66

**MAJOR WHOLESALE MARKETS - Mexico City**

Cents per pound for the week ending July 02, 1999

	Whole	Legs	Necks, Backs	Livers/	
	Chickens	Breasts	W/Thighs	& Wings	Gizzards Hens
<b>RAYON</b>					
Low	57.27	106.78	72.80	19.41	5.82 46.11
High	60.18	116.48	82.51	29.12	7.28 46.11
Mostly	59.70	111.63	77.66	24.27	5.82 46.11

**SAN JUAN**

Low	61.15	106.78	67.95	24.27	4.85 55.82
High	61.64	126.19	82.51	33.98	7.28 55.82
Mostly	61.15	116.48	72.80	24.27	7.28 55.82

**NEW SAN JUAN**

Low	58.24	101.92	72.80	19.41	5.82 46.11
High	60.67	121.34	92.22	29.12	7.28 46.11
Mostly	59.70	111.63	77.66	19.41	5.82 46.11

**BECERRA**

Low	61.15	101.92	58.24	24.27	7.28 53.39
High	62.13	116.48	77.66	29.12	8.74 55.82
Mostly	61.64	111.63	67.95	26.69	7.28 53.39

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